

Access waste

A trading division of **M8**sustainable

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This presentation is authorised for market release by the board of directors

Introducing



Access waste

An Exciting new Approach to Waste Management

"Driven by iHUB Technologies, Access Waste is set to change the way individuals, business and industry deal with their waste management needs. Combining multiple integrated platforms and technologies, Access Waste delivers a suite of solutions to waste generators, regulators and waste management service providers designed to improve profitability, compliance, sustainability and environmental outcomes."



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INTRODUCING ACCESS WASTE

- M8 Sustainable Ltd (M8S) is pleased to announce the launch of Access Waste Management (“Access Waste”), an industry leading cloud-based waste management and logistics platform
- After more than eight years in development, the commercial launch of Access Waste is the product of a recently incorporated 50-50 joint venture between M8S and iHUB Solutions Pty Ltd, named iHUB Technologies Pty Ltd
- The Access Waste Platform is a merger between three fully integrated cloud-based systems, designed to streamline the ordering, logistics and end to end supply chain process, for all waste management and transport related activities and stakeholders
 - The Access Waste Platform is designed to deliver significant benefits to a broad customer base including residential and commercial waste generators, local, state and federal government agencies and members of the waste management industry
 - Platform’s primary objectives are to improve profitability and environmental outcomes for customers, leading to higher levels of recycling, improved compliance and more transparent, cost-effective waste management services
- Commercial roll-out of Access Waste will take place in three stages over the coming months, with volume generation set to coincide with the anticipated opening date of M8S’s flagship Gingin Waste Management Facility, which is anticipated to occur in the first quarter of calendar 2022



Innovative

Innovative waste management technologies and plant that will change the way businesses and the general public handle waste collection, processing and recycling. Access Waste is set to become the industry benchmark



Customer Focused

Industry leading customer experience, delivering compliance monitoring, price transparency, service and reporting standards currently unavailable within the Australian waste management industry



Safe and Sustainable

Onboard safety systems, increased recovery and recycling and reduced transport related emissions plus, live tracking of driver activities and incidents and detailed GPS tracking and reporting of waste collection, recycling and disposal outcomes



Multiple Businesses Solutions in One

Access Waste in conjunction with iHUB Technologies delivers a variety of business solutions, servicing not only waste generators but also waste collection and management companies, processors, recyclers and local government agencies



Synergistic

A business designed to deliver significant synergies to existing and future M8S assets. Generating important volumes for Gingin, supporting Maddington operations, and ultimately increasing returns with minimal capital outlay

Why Access Waste?



INDUSTRY FIRST TECHNOLOGY

Access Waste is driven by an Australian industry first, cloud-based waste management and logistics platform developed by iHUB Technologies Pty Ltd

The platform has many integrated functions, each designed to work seamlessly together delivering:



Integrated referred websites with online ordering capabilities



Work scheduling functions



Ability to generate new business



Driver and vehicle management tools including safety and GPS tracking



An uber style job distribution facility



Subcontractor/vendor management systems



Compliance and reporting management system



Waste tracking systems to assist customers and regulators



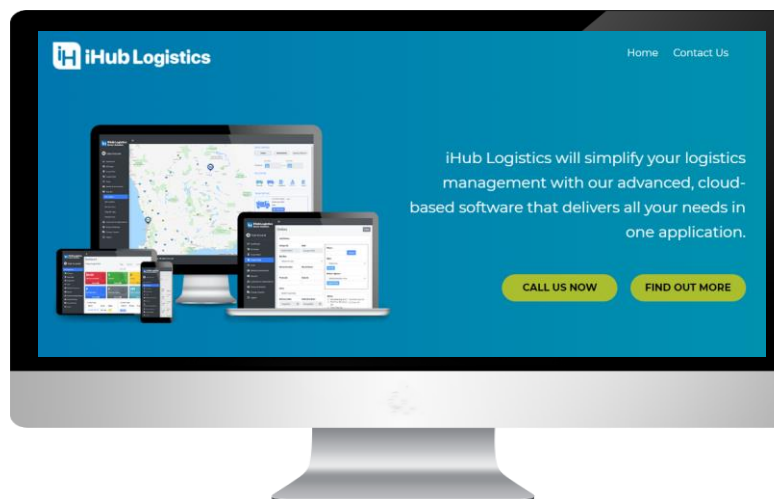
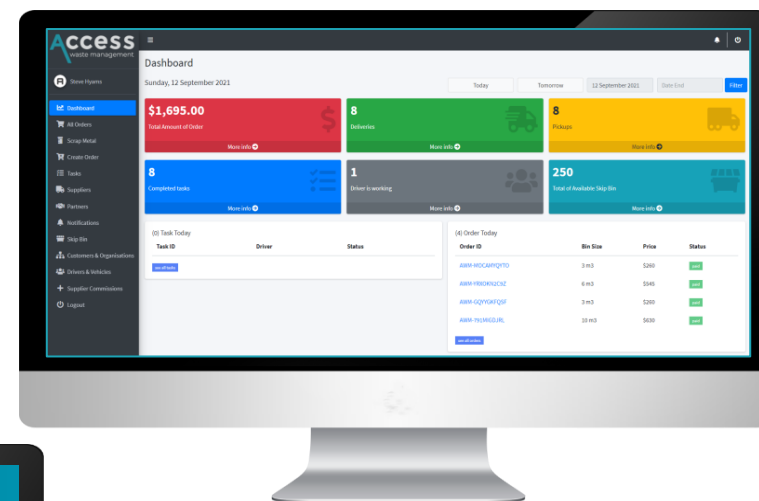
Back-of-house accounting modules that integrate with popular accounting packages



Customer integration package that allows customers to access live reports and other useful information

INDUSTRY FIRST TECHNOLOGY

iHUB Technologies has developed three fully integrated cloud-based tools, which are designed to support waste generation for internal assets such as the Gingin Waste Management Facility and the Maddington Recycling Facility



THREE STAGE ROLL OUT



LAUNCH

Launch of all cloud-based systems, procurement, branding and roll out of operational assets, commencement of collections



BETA TESTING, VENDOR DEVELOPMENT

Testing of cloud-based systems, growth of waste collections and volumes, sign up of additional vendors in preparation for subscription model



MARKET EXPANSION

Launch of restricted site in-situ loader/compactor (RSLC) units across vendors, consolidation and capture of vendor waste volumes, initiate vendor subscription model, continued waste volume growth



STAGE ONE - LAUNCH



Stage one successfully launched September 13th including

-  Purchase of two skip trucks and selection of bins to support third-party vendor model
-  Recruitment of supervisor/drivers inductions and full training program
-  Set up and launch of the in-cab Access Waste tablets across all trucks for testing
-  Onboarding of initial third-party vendors, training and inductions to support system use.
-  Launch of the Access Waste (iHUB Technologies platform in beta mode)
-  Launch of the www.accesswaste.com.au website and redirection of referral sites
-  Commencement of waste management and skip services Perth wide
-  Preparation of Maddington recycling facility to receive Class II skip waste, commence stockpiling in readiness for Gingin launch











Phase one targets: Meet budgeted job numbers; Testing of Access Waste (iHUB) systems, cloud based and mobile; Induction and training of team; Onboarding of first round third-party vendors



STAGE TWO – BETA TESTING, VENDOR DEVELOPMENT

Planning for stage two is underway, volume targets are in line with operational readiness of the Gingin Waste Management Facility

-  Gradual transition of third-party vendors onto the Access Waste (iHUB) platform
-  Commencement of subscription model across third-party vendors
-  Continued push to increase online and B2B job numbers and sales
-  Launch of iHUB (uber style) operational model across third-party vendors, with support from in-house assets
-  Increase number of third-party vendors in line with sales and waste volume increases
-  Manufacture of first restricted site in-situ loader/compactor unit (RSLC) and testing with third-party vendor
-  Launch of indigenous engagement strategy to include support of 100% Aboriginal owned third-party vendor exclusive to Access Waste
-  Preparation of Gingin Waste Management Facility to receive Class II waste generated by the Access Waste model



Phase two targets: Commissioning and testing of loader/compactor unit; Increase in monthly jobs numbers in line with budget; Additional third-party vendors onboarded; Finalise beta testing of Access Waste (iHUB) platform



STAGE THREE – MARKET EXPANSION

Stage three involves expanding Access Waste and iHUB Logistics platform across the waste management sector to capture and consolidating vendor waste volumes at M8S facilities, plans include:



Transition of all third-party vendors onto Access Waste (iHUB) platform



Continued focus on increasing online and B2B job numbers and volumes. Addition of area sales executive to support B2B sales and assist with third-party vendor management



Roll out of subscription model across all third-party vendors, with continued B2B sales to capture more potential vendors



Roll out of RSCL units to third-party vendors



Registration of the Access Waste supported Aboriginal business (Wodjiann Waste) under the Supply Nation program



Launch of iHUB Logistics platform to non-related businesses (general market) via online and B2B sales

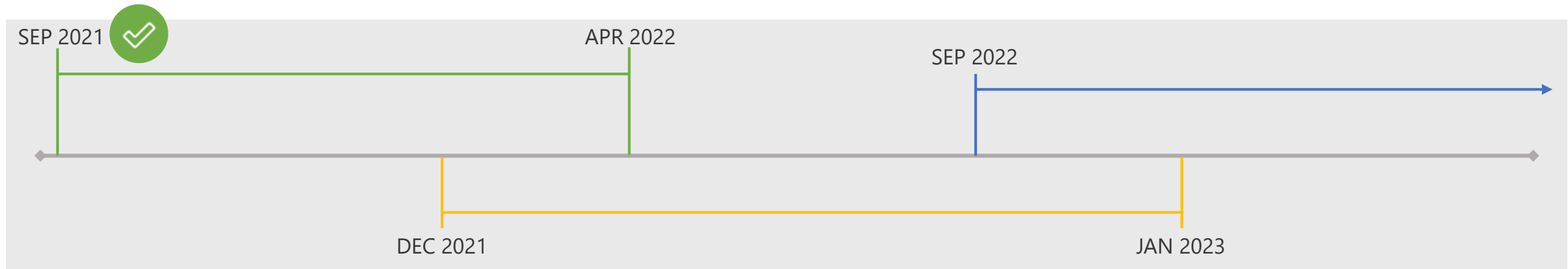


Commencement of sales and marketing program promoting iHUB residential ordering, compliance, monitoring and reporting functionality to local government



Phase three targets: Roll out of RSCL units; Continued increase in monthly volumes; Additional third-party vendors onboarded; Supply Nation registration of Wodjiann Waste; Launch of iHUB Logistics to general market and local government

COMMERCIAL ROLL-OUT TIMELINE



Stage 1

LAUNCH



Launch of cloud-based logistics system, asset procurement, branding and roll out of operational assets, commencement of waste collection

Stage 2

BETA TESTING, VENDOR DEVELOPMENT



Testing of cloud-based systems, growth of waste collections and volumes, sign up of vendors in preparation for a subscription model, continued waste volume growth

Stage 3

MARKET EXPANSION



Launch of RSLC units across multiple vendors to accumulate waste volumes, initiate vendor subscription model, continued waste volume growth