



29 September 2020

The Manager
ASX Market Announcements Office
ASX Limited
60 Bridge Street
Sydney NSW 2000

By email

Dear Sir/Madam

MEDIA RELEASE – FINANCIAL RESULTS FY20

Please find attached a media release in relation to M8 Sustainable Limited's financial results for the year ended 30 June 2020.

This announcement is authorised for market release by the Board of Directors.

Yours sincerely

A handwritten signature in blue ink, appearing to read 'John Colli', written over a thin horizontal line.

John Colli
Company Secretary



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2020 Financial Results

M8 Sustainable Limited (“M8S” or “the Company”), a growing Western Australian waste management business, is pleased to release the Company’s financial results for 2019/20 financial year.

For the financial year ended 30 June 2020, M8S generated revenue of \$1,982,576 (\$683,466 for the prior corresponding period).

M8S incurred a loss after tax from ordinary activities of \$13,794,138 (\$7,230,316 for the prior corresponding period). The loss was largely the result of one-off expenses associated with the Company’s Initial Public Offering in December 2019 and impairment losses recognised at 30 June 2020.

The Company’s successful listing was part of a broader strategy to establish M8S as a tier-one, full-service waste management operation through the successful growth of its high-quality waste recycling and disposal portfolio.

Revenue from the Maddington Waste Facility (“Maddington”) totalled \$1,399,130 (\$87,181 for the prior corresponding period). Following a significant remediation program, Maddington was re-commissioned on 1 July 2019 and commenced receiving waste in August 2019. The initial focus at Maddington was continued growth in receiving and recycling both Commercial & Industrial (C&I) and Construction & Demolition (C&D) waste. However, due to competitive pressures in the C&I waste sector, a change of strategy was implemented to concentrate on C&D which led to improved margins and a reduction in landfill disposal costs. In response to COVID-19, M8S acted quickly to assess and implement necessary processes, procedures and strategies across its sites to safeguard key assets against the pandemic. Waste volumes received at Maddington were impacted for the months of March, April and May.

Importantly, M8S experienced improved activity levels in C&D for last 2 months of the reporting period and into the new financial year and continues to push marketing initiatives to grow Maddington’s revenue.

M8S commenced construction at the Gingin Landfill Development with site works starting in early April 2020. Bulk earthworks have since been completed and the Shire of Gingin has issued a substantial commencement certification - a major milestone for the project. Targeted completion date for Gingin is the first half of CY2021.

The Company’s operations and maintenance contract for the Brockway Waste Treatment Facility continues to generate revenue.

The Company’s balance sheet at the end of the reporting period showed net assets of \$20,706,997 with a cash position of \$4,164,270.

Commenting on the Company’s performance over the past 12 months, Managing Director Tom Rudas said:

“The past 12 months have allowed us to establish the platform for M8’s future growth. Our intention is to establish a tier-one, full-service waste management operation and with a focus on delivering.

“The Maddington Facility continues to grow, just 12 months since its re-commissioning and we are buoyed by progress of the Gingin landfill development toward commissioning by mid- next year.

“Moving forward, the outlook for the waste management sector is strong. Significant state and federal government funding focused on the recycling of plastic and tyre waste, along with initiatives in the construction and infrastructure industries are expected to result in improved levels of activity across our target markets.”

ENDS-

For further information please contact:

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